

2009 MCA / MSU Graded Feeder Calf Sale Requirements

<u>Sale Location</u>	<u>Consignment Deadline</u>	<u>Weaning Deadline</u>	<u>Sale Date</u>
United Producers Inc. St. Louis, MI	October 1, 2009	September 22, 2009	November 6, 2009

Sale Requirements:

1. **Consignment:** All cattle must be accounted for on the consignment application form and submitted along with the consignment fee to the MCA office by October 1. Consignment fee is \$4/head for members in good standing with the MCA.
2. **Verification** of processing (vaccinations) must be accomplished for first and second time consignors by one of the following methods.
 - a. Schedule dates with the approved MCA vaccination verifier in your area by contacting the MCA office @ (517) 347-8117; or Kevin Gould at (616) 527-5357.
 - b. A producer's veterinarian may verify any number of calves if he/she is present during processing and completes the verification form. The consignor must send the form to the MCA office. Additional copies of the verification form can be obtained from the MCA office or the MCA website at www.micattlemen/feedersales.htm.
3. **Vaccinations:** To maximize protection, calves must receive a series of 2 vaccinations in no closer than 2 weeks. One dose of viral vaccine must contain modified live IBR, BVD, PI3 and BRSV. To maximize vaccine effectiveness, the last vaccinations must be given no later than 14 days before the sale date. To minimize carcass damage, all shots must be given in front of the shoulder and whenever allowed by product recommendations, under the skin. Products used on suckling calves should be labeled safe for use in calves nursing pregnant cows.

First Vaccination:

Pre-Weaning Option:

Vaccination Date Range (Aug. 1 – Oct. 9)

- A. IBR - chemically altered modified live or killed
PI3 - chemically altered modified live or killed
BVD - killed
BRSV - modified live or killed
- B. Pasteurella containing leucotoxoid
- C. 7-way Clostridia
- D. Haemophilus Somnus

Post Weaning Option:

(Aug. 10 – Oct. 9)

- A. IBR, PI3, BVD, BRSV modified live
- B. Pasteurella containing leucotoxoid
- C. 7-way Clostridial
- D. Haemophilus Somnus

Second Vaccination: (2-4 weeks after first vaccination and before October 24)

- A. IBR, PI3, BVD, BRSV - modified live
- B. Pasteurella vaccine containing leukotoxoid
- C. 7-way Clostridia
- D. Haemophilus Somnus

4. Cattle must be de-wormed within 90 days of the sale.
5. Cattle eligible for this sale include steers and heifers from all beef breeds and holstein steers.
6. All heifers guaranteed open and steers guaranteed to be steers. A \$100.00 rebate per head will be paid by the consignor to the buyer if proven otherwise within seven months of the purchase date.
7. Calves must be castrated and healed by the sale date.
8. Horned calves **must be dehorned completely** and the wound covered with healing tissue before sale date.
9. Calves should fall within the specified weight range (400 to 800 lbs.) on the day of the sale.
10. Calves must arrive at the United Producers, Inc. sale barn in St. Louis on Thursday, November 5 between 9:00 a.m.-4:00 p.m.
11. All calves nominated and sold via the MCA sale will be subject to the following program costs:
\$15/head consigned for MCA members (includes the nomination fee mentioned in 2.). The nomination fee is due with consignment. The remaining \$11 program fee (sale yard consignment fee), will be deducted from consignor checks, when settlement is made by the sale yard immediately following the sale. These program costs do not include vaccine costs necessary to fulfill the preconditioning protocol.
12. Any calves nominated but not marketed via the MCA sale, will be liable for a \$10.00 per head assessment, due to the MCA, as reimbursement for supplies and services provided as a benefit to consignors of the MCA sale
13. MCA visual tags will be provided. Consignors are required to have RFID tags in all cattle.

Grading Procedure:

1. The sale committee has set a minimum consignment total of 500 head. If less than 500 total head are consigned, all cattle will be sold as single owner lots.
2. Cattle will be graded and sorted by an MCA appointed team consisting of MSU Extension Beef Educators.
2. All cattle sold in the MCA sale are subject to approval by the MCA appointed graders.
3. Cattle will be graded and weighed as they come off the truck for sale weights.
4. Cattle will be graded and sorted by color, frame, sex, and muscling (confirmation).
5. Cattle will be sorted and commingled within 100 lb. increments.
6. Every effort will be made to minimize the number of sorts, while optimizing the consistency and uniformity of lots. The committee anticipates the average lot size will be 8,000-10,000 pounds.
7. Consignors with 15 head or more in one sort can be included in a single consignor pen. Every effort will be made to make as many single consignor pens as possible.
8. Consignors will have two options for any cattle deemed unfit for sale (due to illness, injury or non-compliance with preconditioning requirements). Consignors may either A) remove animal(s) from sale yard premises on the day prior to, or the day of the sale, or B) cattle will be held over at the sale yards until the next regularly scheduled sale at that yard, at which time the animal(s) will be sold. The MCA and the sale yard assumes no responsibility for animal well-being and consignors assume responsibility for any and all charges (including yardage) incurred during the period of time until sale of animal(s).

Additional Sale Recommendations:

1. Calves should be bunk-broke on a ration consisting of concentrate and roughage. (50/50 is recommended)
2. Calves should be clean and dry upon arrival at the sale barn.
3. Calves should be receiving a high quality complete mineral mix (contact Kevin Gould for recommendations)
4. Stress on calves should be minimized prior to and during transport. Highly stress calves can be rejected from the sale by the sale committee.
5. Sort steers and heifers when loading if possible to reduce stress and sorting time at the sale barn.
6. If you are hauling calves on a semi - please contact Kevin Gould to schedule a delivery time before 3:00 p.m.

Sale Disclaimer:

All calves sold through this MCA sale become the responsibility of the buyer once they are sold.